

Hello, my chickadees!

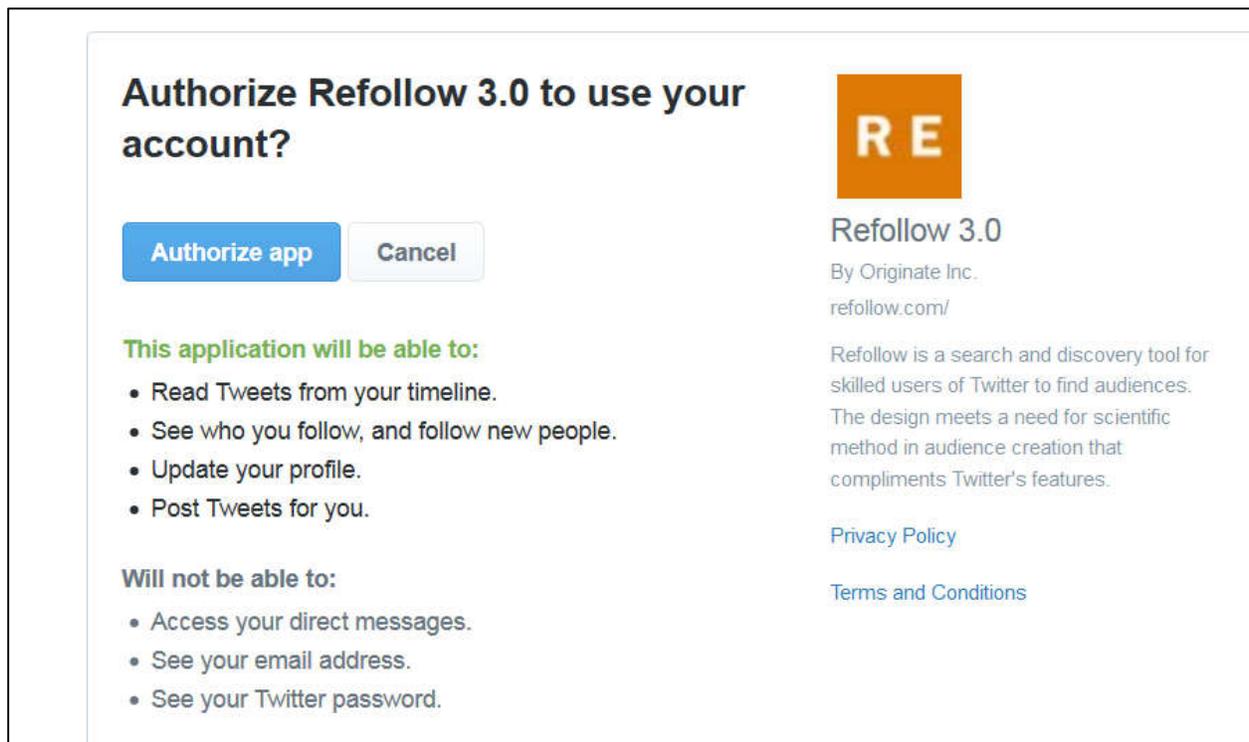
You want to look relevant in the Twittersphere, right? You want to engage with like-minded people, right? A fast and easy way to accomplish that is to use a follow/unfollow app, and Refollow is the easiest one available at this time, since ManageFlitter got its wings clipped.

On your laptop or desk top (do not try this on a mobile device—total frustration), go to www.Refollow.com and set up an account. They offer a free trial, but you can use more functions if you choose a paid monthly plan. Write down your password and login information. Then log out.

Log back in to Refollow by going to www.Refollow.com.

At the top of the page, click on Login.

Next screen:



The screenshot shows a Twitter authorization dialog for the Refollow 3.0 application. The dialog is titled "Authorize Refollow 3.0 to use your account?". It features two buttons: "Authorize app" (highlighted in blue) and "Cancel". Below the buttons, there are two sections: "This application will be able to:" and "Will not be able to:". The "This application will be able to:" section lists four permissions: "Read Tweets from your timeline.", "See who you follow, and follow new people.", "Update your profile.", and "Post Tweets for you.". The "Will not be able to:" section lists three permissions: "Access your direct messages.", "See your email address.", and "See your Twitter password.". On the right side of the dialog, there is an orange square logo with the letters "RE" in white. Below the logo, the text reads "Refollow 3.0", "By Originate Inc.", and "refollow.com/". Further down, there is a description of the application: "Refollow is a search and discovery tool for skilled users of Twitter to find audiences. The design meets a need for scientific method in audience creation that compliments Twitter's features." At the bottom right, there are two links: "Privacy Policy" and "Terms and Conditions".

Authorize Refollow 3.0 to use your account?

[Authorize app](#) [Cancel](#)

This application will be able to:

- Read Tweets from your timeline.
- See who you follow, and follow new people.
- Update your profile.
- Post Tweets for you.

Will not be able to:

- Access your direct messages.
- See your email address.
- See your Twitter password.

RE

Refollow 3.0
By Originate Inc.
refollow.com/

Refollow is a search and discovery tool for skilled users of Twitter to find audiences. The design meets a need for scientific method in audience creation that compliments Twitter's features.

[Privacy Policy](#)
[Terms and Conditions](#)

Click on Authorize app.
That will produce this:

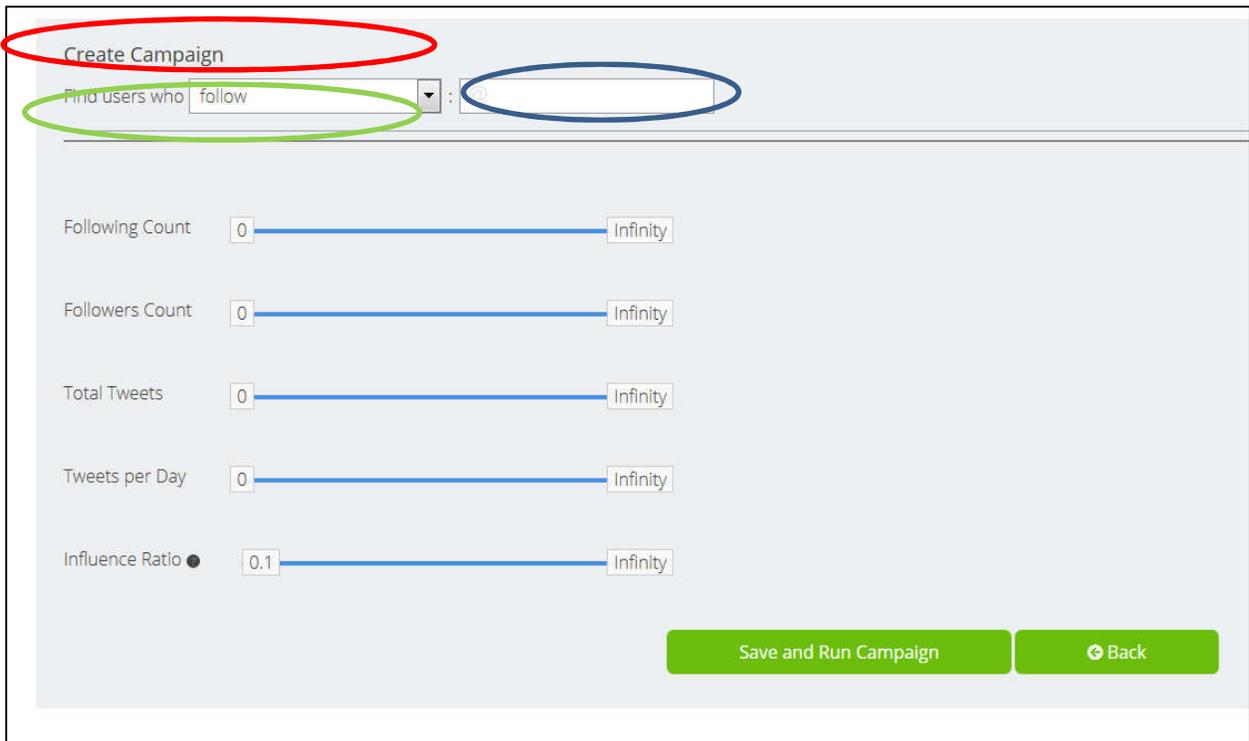


Which you can't read here, but this shows where on that screen you'll look for the plus sign (circled in red, upper right corner) and you/your campaign (circled in blue, left side).

Click on the area at the left (with my picture). That will take you to a page with a lot of information that we will ignore right now. Scroll down to the bottom of that page and click on:



That will produce the following (I left the right side off for readability, and it's not relevant to what we're doing now):



Here we are on the Create a Campaign page (red-circled area above). “Campaign” is the word Refollow uses for search; it’s not really a campaign so don’t worry about getting into a big involved deal—it’s easy.

In the green-circled area above, when you click the down arrow, you’ll have the choice to find users who:

- Follow
- Tweet the phrase
- Are followed by
- Have those words in their profile
- Mentioned me
- Are my followers

And in the blue-circled area to its right you refine the search results, getting specific about whom or what you want to target. For example, here are some suggestions:

- *Follow @warriors* (would target tweeters who follow the San Francisco Warriors)
- *Tweet the phrase* global warming (would find everyone who included those words in a tweet). You can do a search for single words or phrases here.
- *Are followed by* Oprah Winfrey (would target tweeters Oprah deems worthy of her follow).
- *Have words “social media” in their profile* (would target tweeters who want to be recognized for involvement with social media—they have that phrase in their profile, not just in their tweets. You can also search this way for hobbies, religious affiliation, interests, anything).
- *Mentioned me* Cathy Turney (would target people who used my name, so I could thank them for thinking of me; they could also search for me using my handle, @CathyTurneyLafs).
- *Are my followers* (would target people who have chosen to follow me).

The objective of using Refollow to build our follower base is twofold: we want to look “relevant” by having a large following, and when we have a purpose for tweeting, we want to target those most likely to be interested. In this exercise, I want to target people who might be interested in the next book I’m writing: *How to Be a Gig Economy Real Estate Agent*. So, in Find Users Who, I choose *tweet the phrase*. And in the space to its right I type in *global warming*.

REFOLLOW

Create Campaign

Find users who :

Following Count

Followers Count

Total Tweets

Tweets per Day

Influence Ratio

Save and Run Campaign

Back

Now for the fun! Click on the green “Save and Run Campaign” box above. See what it produced:

REFOLLOW

> global warming

Users tweet global warming

Processed: 94

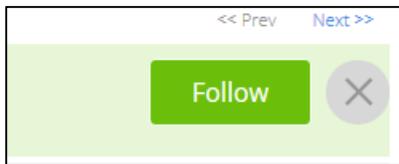
Matched: 86

Keyboard shortcuts: [follow\(\)](#), [ignore\(\)](#)

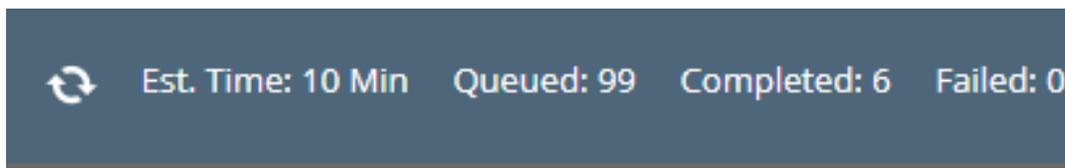
	Followers	Following	Influence	Last Tweet
 @FrauFoo (FrauFoo) Das Geheimnis der Freiheit ist der Mut "RT @nattyover: For a year I've been reporting this story a..."	1,812	1,262	1.4	8H
 @FRACTANT (STEVEN STOVEN) "RT @QuantaMagazine: Join Quanta reporter @nattyover t..."	440	2,358	0.2	8H
 @MrDash109 (FranklyMyDear) Commentary on political hustlers. No lists. "Global warming is natural! It's happened before! The pla..."	5,039	4,049	1.2	8H
 @Demontialto (Epicurist) Atheist, Free thinker hopefully. Pro total Free Speech. RT not "RT @Cernovich: The economy is booming. Every honest p..."	582	98	5.9	8H

Disregard the count in the red-circled area above. Even though it says 94 processed and 86 matched, it has loaded every tweet from here to almost eternity that mentions global warming in it.

I've cut off the right side of this screen for legibility purposes, but when you go online, at the far right of the top row of accounts (@UC_Real_Estate) you would see this:



Each time you click on Follow, the line below moves up to take its place and you click Follow. You can thusly follow hundreds of tweeters at the rate of about two clicks per second (but stay within your allowed ratio of approximately 10 percent of the number of followers you have so you don't get a Twitter time-out). This is exactly what Manage Flitter used to do, but Refollow's algorithms stagger your follows several seconds apart so the Twitter gods don't come down on you. When I followed 105 accounts, the image below appeared a few seconds after I activated the search:



It says that it will take 10 minutes to follow the 99 people I had left in my queue. At this point *I leave the screen alone!* Don't go somewhere else in Refollow because when I've gone elsewhere and tried to get back to that campaign, it doesn't appear that it's still "campaigning." I don't know for sure; best thing is just don't touch it for as long as it says the Est. Time is.

Why Did I Indiscriminately Click on the First 100 Tweets?

If you were online and clicked to expand each of the above tweets, you would see the words global warming in those tweets. That's what a campaign (a.k.a. word-search) does; it finds you people who tweet about your interest.

So, what does all the gibberish in the four entries pictured above mean? (In case you want to go deep, which you don't have to do to quickly grow your following, but it's interesting.) Using the first tweet (@FrauFoo) to explain: the headings above it are Followers, Following, Influence, and Last Tweet.

Keyboard shortcuts: follow(f), ignore(?)		Followers	Following	Influence	Last Tweet ▾
	@FrauFoo (FrauFoo) Das Geheimnis der Freiheit ist der Mut "RT @nattyover: For a year I've been reporting this story a..."	1,812	1,262	1.4	8H

@FrauFoo's line indicates that

- He has 1,812 followers
- He's following 1,262 people
- "Influence" just converts Followers and Following to a ratio; this means that for every person he followed, 1.4 followed him back.
- He last tweeted eight hours ago

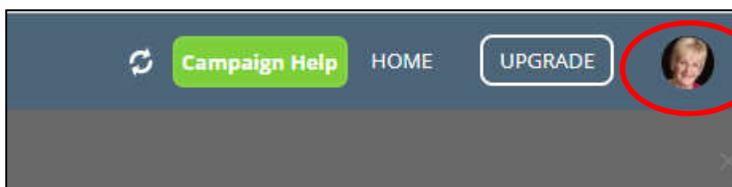
Does that make him a good person to target? Well, 1,812 is a decent number of followers; they're probably interested in global warming (since those words are in their tweets). So I'm going to follow him. Actually, I'm going to click, click, click all of the first 500 who pop up and don't appear to be ax murderers or fomenting religious unrest, because for the purpose of just collecting followers you don't need to be too targeted. However, when I use Refollow to market my book, I will take the time required to find people who are apt to be verrrry interested in what I write.

Unfollowing—The Other Half of the Equation

As you know from reading my book about Twitter (*What?! You haven't?! Here's the Amazon link: <http://amzn.to/2nZ37gW>*), it's important to keep your follower vs. followee ratio balanced (more followers than followees) because:

1. If it gets too out of whack, Twitter won't let you follow anyone.
2. You don't want to look like a troll.

So that we're all literally on the same page, we'll log out of Refollow. To do this, look at the upper right of the screen, where you'll see this:



Click on your image (circled in red above). In the drop-down menu, select Sign out.

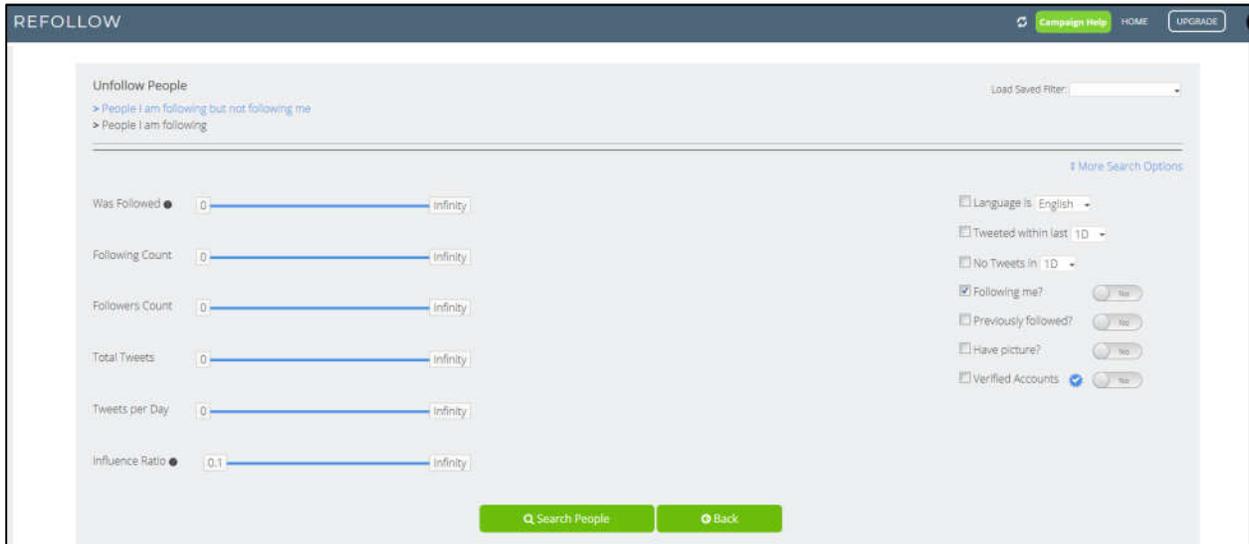
Then log back in, and choose to Authorize App, which lands you on this page:



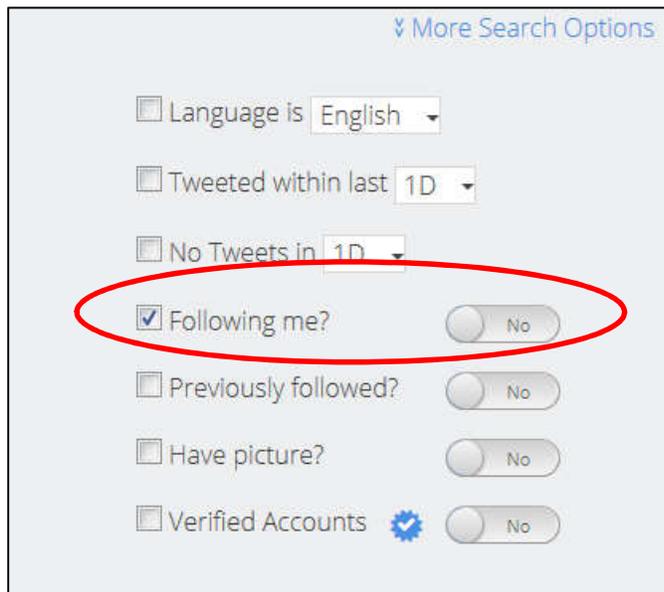
Click on your campaign (circled in red above)—which will produce a page like this:



I just want you to see the general lay out of this page—I know you can't read it. But in the upper right corner is the blue Unfollow People box. Click there. The next page will look like this:



Direct your attention to the right-hand side, which (expanded) looks like this:

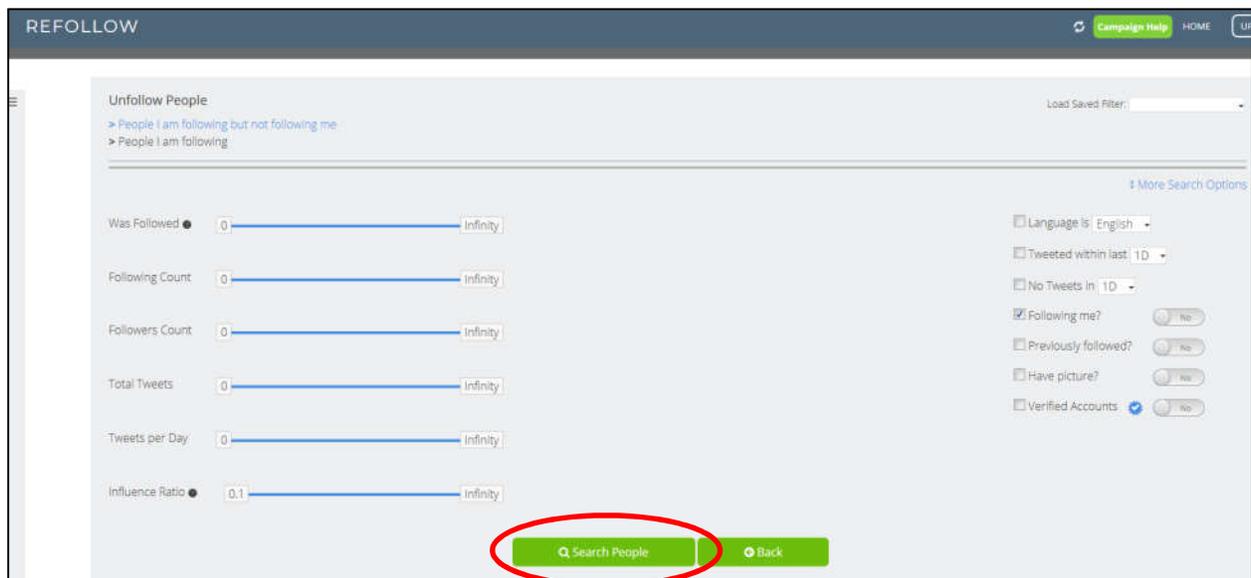


More Search Options

- Language is English
- Tweeted within last 1D
- No Tweets in 1D
- Following me? No
- Previously followed? No
- Have picture? No
- Verified Accounts No

See where it says “Following me?” above. Leave the check mark in that box and keep it at “No.”

Now, looking at the whole screen/page



REFOLLOW Campaign Help HOME UI

Unfollow People

> People I am following but not following me

> People I am following

Load Saved Filter: [dropdown]

More Search Options

- Was Followed ● 0 — Infinity
- Following Count 0 — Infinity
- Followers Count 0 — Infinity
- Total Tweets 0 — Infinity
- Tweets per Day 0 — Infinity
- Influence Ratio ● 0.1 — Infinity

- Language is English
- Tweeted within last 1D
- No Tweets in 1D
- Following me? No
- Previously followed? No
- Have picture? No
- Verified Accounts No

Click the green box “Search People” (circled in red, above).

In my case, it produced this:

The screenshot shows the Refollow interface with a dark blue header. At the top right, there are links for 'Campaign Help', 'HOME', and 'UPGRADE'. A warning banner reads: 'Be Careful. Follow-churn can cause Twitter to put a 24 hour freeze on your ability follow/unfollow. Learn More'. Below this, a progress bar shows: 'Users I am following but not following me: Processed: 2,143 Matched: 2,077 Unfollowed: 0 Ignored: 0'. A table lists users with columns for 'Followers', 'Following', 'Influence', 'Last Tweet', and 'Was Followed'. The first user, @dannyboy, has 747 followers and 1,562 following. The 'Unfollow' button for this user is circled in red.

Profile picture	Username (Name)	Followers	Following	Influence	Last Tweet	Was Followed	Action
	@dannyboy (dan phillips) Sustainable Innovation, Service Design, Wellbeing, Ev "RT @JamesMelville: Rush Hour in Los Angeles. https://t.co..."	747	1,562	0.5	15H	--	Unfollow
	@ivorytiger (Kameron Hoffa) Ipsam of All, guld spreadsheet work and Tenk of all "RT @JeffPassan: Barring something completely unexpecte..."	1,064	2,970	0.4	1D	--	
	@mjohanson (Matt Johnson) Working with customers across the globe to transform their "Microsoft365 has a large range of capabilities included..."	281	346	0.8	3D	--	
	@masuga (Ryan Masuga) Floating through space with you since the '70s. King of "Thoughts @Mac would be the type of place to include "ins..."	2,292	0	Infinity	3W	--	

Again, you can't read this here, but I want you to see the layout. When I click "Unfollow" (circled in red, above), the upper gray banner becomes a tallying register like this, below:

The screenshot shows a progress bar with a dark blue background. On the left, there is a refresh icon. The text 'Est. Time: 9.54 Min' and 'Queued: 100' are circled in red. Other text includes 'Completed: 5', 'Failed: 0', 'Campaign Help', 'HOME', 'UPGRADE', and a profile picture of a woman.

The red circled area at the right says that I've queued up 100 people to unfollow. The red circle to the left says it will take 9.54 seconds for that to be accomplished. It will begin the unfollowing process immediately, but the purpose is to let you know how long you need to keep your fingers off the keyboard and just let it do its thing.

There you have it, chickadees. And if Refollow causes you any grief, please feel free to email me: Cathy@CathyTurney.com.